

## METRO LAYER 3

Metro layer 3 is generally referred to as a managed service. As the network operator, it becomes a managed service because we have visibility of public IP address connected in the network. The customer may opt to allow BTC to manage CPE devices or connect when there is need.

### Key Value Drivers/Benefits: layer 3

- More secure
- BTC does end to end network routing. Reduces staff head count and increases efficiency
- Allows reporting on the network utilization. Key for network upgrades and SLAs.

### Target Market:

- Medium Enterprises
- Large enterprises

### Price/Tariff sampling:

Layer 3

Bandwidth	1-year contract	2-year contract	3-year contract	5-year contract
512Kps	1,129.67	1,105.54	1,061.12	1,020.67
1Mbps	1,342.54	1,311.94	1,224.82	1,189.53
2Mbps	1,554.94	1,514.10	1,446.70	1,385.94
4Mbps	1,905.59	1,843.62	1,788.45	1,799.01
5Mbps	2,070.72	2,008.39	1,946.05	1,944.23
10Mbps	2,762.89	2,755.18	2,580.28	2,534.83